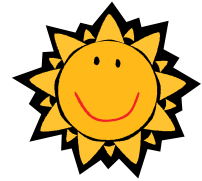




DBE DESERT NEWS



July 2006



2006 DBE Conference Recap

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Another year has gone by and we have another DBE conference under our belts...very satisfied belts I might add. The speakers that Jamie & Patti lined up were awesome. They spoke on "real time" issues and the training was professionally presented as attested by the scores on the evaluations. For those of you who missed the conference this year, all I can say is...shame, shame, shame. Turnout- wise, it was just a little below what we might have wanted, but the attendance was up from last year and the companies that attended had comments like, "you need to have these every year, I never knew these services were available." We also heard, "Wow! I've learned so much these past couple of days!" These are the kind of comments that make what we do rewarding for us. The conference was successful enough that we are designing a program that will allow Supportive Services in addition to hosting an annual conference to bring quarterly networking events to other parts of Arizona. We are planning to host our first event in the Tucson area in September, watch for the Save the Date flyer! Remember, you can't participate if you're not there!!!

Gonz, DBE Supportive Services Manager

RECAP of 2nd Annual DBE Conference:

The 2nd Annual DBE Conference was held at the Downtown Phoenix Hyatt Regency, April 26-28. All 3 days consisted of training courses that included marketing, cost management, estimating and bidding, project control, writing winning proposals, bonding & liability insurance, business plans etc. Our goal was to give the attendees a wide variety of training. We also brought in speakers to discuss "hot topics" that are occurring in the small business industry right now. The first evening we hosted an Transportation Networking Event. This included bringing in speakers from ADOT, City of Phoenix Aviation and Valley Metro Rail to discuss the upcoming opportunities in transportation. There was also an Exhibit Show where many DBE's, State Agencies and Prime Contractors were able to meet face to face with possible business prospects. It was a great opportunity for everyone involved. The second evening, we hosted

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Jamie Graves will be publishing the DBE Desert News quarterly. If you have any questions or comments please feel free to contact her @ (602) 712-7761 or jgraves2@azdot.gov

UPCOMING ADOT JOBS...

ADOT JOBS BIDDING: 7/14/2006

1. Location: Topock– Kingman Hwy. (I-40)
Project # TEA 040 A(007) A
Tracs #: 040 MO 052 H605201 C
Amount: \$ 474,000
DBE Goal: 0%
2. Location: Statewide
Project # ITS-020-4(511)A
Tracs #: 999 SW 000 H626201 C
Amount: \$ 110,000
DBE Goal: 0%



ADOT JOBS BIDDING: 7/28/2006

1. Location: Casa Grande– Tucson (I-10)
Project # NH 010 D (011) N
Tracs #: 010 PM 254 H643401 C
Amount: \$ 193,000
DBE Goal: 0%
2. Location: City of Mesa
Project # CM-MES-0(025) A
Tracs #: 0000 MA MES SS54301 C
Amount: \$ 2,700,000

TRAINING & UPCOMING EVENTS..

The ADOT DBE Supportive Services Program has teamed with representatives from the Governor's Office of Equal Opportunity, the Department of Commerce and the Enterprise Procurement Services office to help small businesses explore the opportunities that are available to them in state contracting. Workshops are being scheduled all over the state in order to reach out to as many companies as possible. Check out the listed dates or keep an eye out for save the date flyers to find out when we will be coming to your neck of the woods. Hope to see you there!



DOING BUSINESS WITH THE STATE WORKSHOPS:

When: July 13, 2006 8-11:00am

Where: Tucson, AZ

Details: 4811 E. Grant Rd. Ste. 261 Tucson, 85712

Hosted by: AZ Small Business Association

OTHER UPCOMING EVENTS:

National Association of Women Business Owners (NAWBO)

Simplifying Life: Lessons Learned on the "Frontier House"

When: July 11, 2006

Where: Tucson Convention Center

Details: RSVP by noon, Friday July 7

Hosted By: NAWBO– call 520-326-2926 or email info@nawbotucson.org for more information

Black Chamber of Commerce

When: July 13, 2006 7:00-9:00 am

Where: APS Bldg. 400 N. 5th St. 2nd Fl.

Details: \$ 10 for non members

Black Chamber of Commerce

"Keeping and Growing the Money you Earn"

When: July 24, 2006 6:00– 7:30 pm

Where: Gallereria Center 4343 N. Scottsdale Rd.#220

Details: RSVP to (602) 757-6393

Details: FREE & you can register online

Scottsdale Chamber of Commerce– Business Smartz Workshop

When: July 26, 2006 8:00– 10:00am

Where: Scottsdale Community College– Airpark

Details: 14350 N. 87th St. Airpark Location– contact Kyle Morey @ 480-949-2165

FOR MORE INFO ON CURRENTLY ADVERTISED PROJECTS VISIT:

http://www.azdot.gov/Highways/cns/phone_sheet.asp

TO VISIT ADOT'S ENGINEERING WEBSITE VISIT:

<http://www.azdot.gov/Highways/ECS/>

WELCOME NEW DBE'S

CONGRATS

to the newly certified DBE companies. As of 07/01/2006

Conversant BT

President: Lannie Crudup
Phone: (602) 799-7373
Specialty: Business & Technology Consulting
DBE # 5233

DATS Concrete

President: Ruben Rodriguez
Phone: (602) 762-0677
Specialty: Concrete

Desert Shield International, Inc.

President: Cathy Chriske
Phone: (480) 813-4393
Specialty: Supplier of Environmental Products

Dovetail Consulting, Inc.

President: Mignon Allen
Phone: (404) 223-1660
Specialty: Public Involvement

Faye Stewart Transportation Service, LLC

President: Faye Stewart
Phone: (602) 233-3500
Specialty: Broker: Freight Motor Carrier

Griego & Associates

President: Betsy Lindsay
Phone: (949) 788-4900
Specialty: Environmental Consulting
DBE # 5210

IGIS Technologies

President: Andres Abeyta
Phone: (619) 728-7992
Specialty: Surveying & mapping

LS Fence

President: Eve Patterson

Phone: (928) 337-5042
Specialty: Fencing Contractor

Lucille Maud Corp.

President: Lucille Maud
Phone: (609) 393-7555
Specialty: Computer & telecommunications systems

Morgan Environmental

President: Deirdre Morgan
Phone: (928) 774-3311
Specialty: Environmental Consulting

Railroad Industries, Inc.

President: Marietta Hunter
Phone: (775) 329-4855
Specialty: Rail transportation consulting
DBE # 5226

Ultra Systems Environmental, Inc.

President: Betsy Lindsay
Phone: (949) 788-4900
Specialty: Environmental Consulting
DBE # 5210

IMPORTANT REMINDER!!

*If you have recently changed your email address, please let Gonz or Paula know so we can update your profile to ensure that you receive all of the necessary information. If you have never given it to us we need it ASAP! You can contact Paula Brown @ pbrown@azdot.gov or @ (602) 712-7761

RESOURCES:

Arizona Hispanic Chamber of Commerce
www.azhcc.com (602) 279-1800

Greater Phoenix Black Chamber of Commerce
www.PhoenixBlackChamber.com (602) 307-5200

U.S. Small Business Administration
www.sba.gov (602) 745-7200

Associated Minority Contractors of America
www.amcaaz.com (602) 495-0026

AZ Dept. of Commerce
www.azcommerce.com (602) 771-1196

City of Phoenix Equal Opportunity Dept.
www.phoenix.gov (602) 256-4129

City of Tucson Equal Opportunity Dept.
(520) 791-4866
Unified Certification Program
www.azdbe.com

BidSource
www.bidsource.com (602) 495-6492
Arizona Minority Business Development Center
www.azmbdc.org

Scottsdale Chamber of Commerce
www.scottsdalechamber.com
(480) 949-2165

National Association of Women Business Owners (NAWBO)
www.nawbophx.org or www.nawbotucson.org
(602) 685-1197 or (50) 32-Nawbo

American Indian Chamber of Commerce
www.aiccaz.org (602) 437-8729

Phoenix Chamber of Commerce
www.phoenixchamber.com (602) 254-5521

AZ Department of Transportation
Civil Rights Office
1135 N. 22nd Ave 2nd Fl.
Phoenix, AZ 85009

And the winners are...

our entertaining Awards Dinner. The two DBE winner's were awarded based on percentage of growth during 2005. The Primes were awarded based on the percentage of DBE's they used in 2005 on both state and federal projects. The Civil Rights Office also wanted to recognize the Multi-Agency Team that has spent the past two years traveling the state giving workshops on how to do business with the state.

Award Winners:

Small Prime Contractor of the Year: **Combs Construction Company**

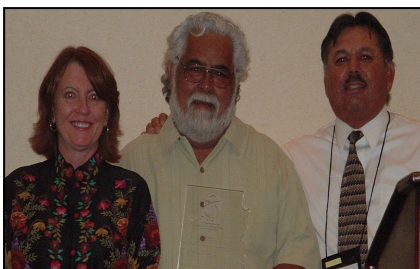
Large Prime Contractor of the Year: **FNF Construction, Inc.**

DBE Engineering Consultant of the Year: **Corral Dybas Group**

DBE Construction Company of the Year: **Serrano Painting, Inc.**

Civil Rights Award:

**Arizona Department of Commerce
Governor's Office
of Equal Opportunity
State Procurement Office**



****For details to any of these events you can contact either Gonz or Jamie at the ADOT Civil Rights Office.**

